

Message Text

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PAGE 01 STATE 114970
ORIGIN NEA-11

INFO OCT-01 ISO-00 EB-08 COME-00 /020 R

DRAFTED BY NEA/PAB:DGLEYSTEN:JES

APPROVED BY NEA/INS:JRGRAHAME

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FM SECSTATE WASHDC

TO AMCONSUL BOMBAY

UNCLAS STATE 114970

E.O. 11652: N/A

TAGS: ETRD, IN

SUBJECT: POTENTIAL AGENCY/LICENSING ARRANGEMENT WITH
DOLPHIN MARINE ENTERPRISE PVT LTD., BOMBAY

1. DURING RECENT TRIP TO SOUTH ASIA, FSO DIRK GLEYSTEN MET WITH OLD FRIEND REAR ADMIRAL KIRPAL SINGH (INDIAN NAVY- RETIRED) WHO IS NOW MANAGING DIRECTOR OF NEW FIRM: DOLPHIN MARINE ENTERPRISES 275 REAY ROAD, BOMBAY 400 010 (PHONES: 375414, 375415, 377853). SINGH HAS ENTERED THE UNDERWATER REPAIR, SALVAGE AND DIVING BUSINESS AND EXPRESSED INTEREST IN POSSIBILITY OF DEVELOPING SOME AMERICAN CONNECTIONS. GLEYSTEN WOULD BE GRATEFUL IF CONGEN WOULD PASS FOLLOWING MESSAGE TO KIRPAL SINGH TELEPHONICALLY AND THEN FOLLOW UP AS APPROPRIATE.

2. MESSAGE FOR REAR ADMIRAL KIRPAL SINGH. QUOTE: KIRPAL: THANKS FOR YOUR MARCH 22 LETTER INDICATING YOUR INTENTION TO VISIT THE UNITED STATES SOME TIME IN MAY. I'VE ONLY JUST RETURNED FROM MY LAST INSPECTION TRIP AND SHALL REGRET- TABLY, BE OFF ON A DOMESTIC INSPECTION ASSIGNMENT FROM MAY 8-29. I'VE NOT HAD THE OPPORTUNITY , SO FAR, TO LOOK
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INTO POSSIBLE CONTACTS FOR YOU TO SEE ON YOUR VISIT HERE. SHOULD YOU STILL BE PLANNING TO ATTEND THE HOUSTON OCEAN TECHNOLOGY EXHIBITION, HOWEVER, I AM SUGGESTING TO MR.

SULLIVAN, THE COMMERCIAL OFFICER AT OUR CONSULATE GENERAL IN BOMBAY, THAT HE GET IN TOUCH WITH YOU WITH A VIEW TO LINING THINGS UP FOR A POTENTIAL VISIT AND COMPLETING THE

BUREAUCRATIC PROCESSES THAT ARE REQUIRED TO HELP FACILITATE AGENCY, LICENSING OR SIMILAR ARRANGEMENTS BETWEEN FOREIGN AND AMERICAN FIRMS IN THE UNDERWATER ELECTRONICS AREA. I'VE ALSO TALKED TO MR. JAY GRAHAME IN THE DEPARTMENT OF STATE AND EXPLAINED YOUR INTEREST IN EXPLORING THE POSSIBILITY OF A CONNECTION WITH AMERICAN FIRMS EXPERTIZE AND EXPERIENCE IN THE DIVING UNDERWATER REPAIR AND SALVAGE FIELD. I'M CONFIDENT SOMETHING USEFUL CAN BE WORKED OUT.

I EXPECT TO BE IN WASHINGTON THROUGHOUT THE MONTH OF JUNE AND OOBIE AND I HOPE YOU'LL PLAN TO SPEND SOME TIME WITH US WHEN YOU DO COME OVER. NATUARLLY, I'LL TRY TO BE AS HELPFUL AS I CAN. WARM REGARDS, DIRK. UNQUOTE. CHRISTOPHER

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